

Analytical Protocol For Motorola Product Content



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SMS 9/16/03



Motorola General Business
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Transition to Lead-free Assembly Forum Embassy Suites September 16th, 2003

Testing standards for Materials Content Data

4 PM	Introduction	Bob Pfahl
4:05	Overview of Motorola's Approach to Testing	Steve Scheifers
4:30	Review of EMT Testing Capabilities	Keith Gray
4:40	Discuss & Develop Action Plan	All
5:00	Adjourn	



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Outline

- Regulatory areas of common concern
- Reasons to have qualified assay procedures
- Key aspects of assay technologies
- Anatomy of an assay
- Qualification methods
- Compliance testing methods
- Summary



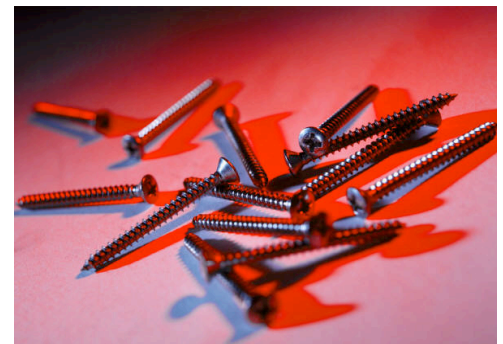
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Regulatory Product Compliance Certification

Common Areas of Concern

- **Recycling and Reuse**
 - Controlled Substance Location and Concentration
 - Percentage of Recoverable and Recyclable Product
 - Lifecycle Analysis of Environmental Impacts
- **Low Pb versus No Pb Components**
 - Lead or Surface Finish
 - Solder Materials
 - Ceramics/glasses
 - PVC Cable Stabilizers
- **Corrosion Protection and Dyes**
 - Cr(VI)
 - Cd
 - Azo Dyes
- **Other Hazardous Substances**
 - Halogenated Dioxins and Furans
 - Hg
 - Asbestos
 - Chlorofluorocarbons and halons
 - Ethylene Glycol Monomethyl Ether and its acetate
 - Ethylene Glycol Monoethyl Ether and its acetate
 - PBBs and PBDEs (PBDOs)
 - PCB's and PCT's



Assays' Rationale

Motorola's environmental stewardship and good corporate citizenship means that we will:

- Assure regulatory compliance for customers and products (e.g. P-65, RoHS, WEEE, ELV, etc.)
- Check engineering calculations
- Provide missing information for engineering calculations of product content
- Check supplier information
- Provide suppliers with methodologies to help them complete Motorola's material declaration



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Key Aspects Of Assay Technology

- Assays must be scientifically valid
 - Recognized by government regulation, e.g. EPA Method 3050b
 - Statistically validated
 - Performed by accredited lab
- Assays must be traceable to recognized material standards such as those from NIST
- Assays must be qualified to prove viability for the application
- Assays can help to answer many legal questions about product content directly (e.g. prohibited metal content)
- Assays can indicate areas for further testing (elemental assays for Cr, Cl, and Br may suggest further testing for Cr(VI) or halogenated flame retardants)
- Assays cannot easily address manufacturing and product component variation

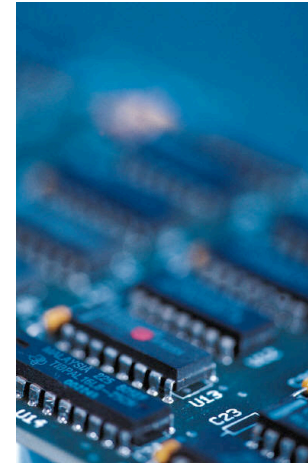


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Anatomy Of An Assay

- **Sample Preparation**
 - Collection and handling
 - Storage
 - Reduction – e.g. grinding, cutting
- **Sample Reduction**
 - Sampling of reduced product
 - Introduce NIST traceable control standards and blanks
 - Digestion method and technique, e.g. nitric acid/microwave
 - Filter and diluting
- **Sample Analysis**
 - Instrument type/detection technique, e.g. ICP/MS
 - Dilutions to bring sample within calibration range or eliminate interference



Example Qualification Method

- Anticipate and bracket analytes concentration range
- Use NIST traceable chemical standards to test lab and instrument performance
- Determine limits of detection and quantitation
- Determine potential for false positives
- Determine linearity and reproducibility
- Calibrate assay
- Use actual product samples to test reproducibility
- Can be used to compare lab to lab performance



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Example Regulatory Compliance Testing

Elements and Compounds	Standard Test Methods
Lead Pb Cadmium Cd	<ul style="list-style-type: none"> •EDXRF for PWBs and Plastics or •EPA Method 3050b followed with ICP/AES or ICP/MS
Mercury Hg	<ul style="list-style-type: none"> •EDXRF Screening •EPA Method 3050b followed by GF-AA, cold vapor FIA or AA
Chromium VI [Cr(VI)]	<ul style="list-style-type: none"> •EPA Method 3060A followed with UV/VIS detection
PBB and PBDE	<ul style="list-style-type: none"> •EDXRF Bromine Flame Retardant Screening •Bromine quantization - bomb digestion or equivalent followed by ion chromatography with conductivity detection •Species test for extractable brominated flame retardant compounds needed

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Summary

- Assays provide vital information about product content
 - Assays needed assure regulatory compliance
 - Assays check validity of calculations, validate supplier data, and help to provide unknown product content data
- Assays are an integral part of long term E-Waste management
- NEMI task?
 - The electronics industry needs qualified assays
 - Standardized and widely recognized (scientifically valid industry standard) testing is highly desirable

